



Broker Listing

FCIA partners with independent brokers who are committed to bringing value and quality service to their customers. A listing of our most active brokers and agents appears below.

If you prefer to work with a broker that handles your other business insurance needs, we would be glad to contact them on your behalf. Please e-mail us the information on who to contact to service@fcia.com.

Alliant Insurance Services Houston, LLC 200 South Wacker Drive, Suite 3030 Chicago, IL 60606	Telephone: (312) 546-5605 Fax: (312) 546-5620 Email: JMinor@alliantinsurance.com Website: www.alliantinsurance.com	With Offices In: New York								
Aon Trade Credit Group 199 Water Street, 30th floor New York, NY 10038	Telephone: (312) 381-3820 Fax: (312) 381-0176 Email: nadine.moore@aon.com Website: www.aon.com Offices in 33 Countries across the globe	With Offices In: New York Los Angeles Miami Pittsburgh Chicago								
ARI Global, Inc. Headquarters 1311 North Westshore Blvd. Suite 315 Tampa, FL 33607	Telephone: (800) 320-7338 Fax: (813) 288-8682 Email: parker@ariglobal.com Website: www.ariglobal.com	With Offices In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">New Jersey</td> <td style="padding: 2px;">Texas</td> </tr> <tr> <td style="padding: 2px;">California</td> <td style="padding: 2px;">North Carolina</td> </tr> <tr> <td style="padding: 2px;">Georgia</td> <td style="padding: 2px;">Illinois</td> </tr> <tr> <td style="padding: 2px;">Washington</td> <td style="padding: 2px;">Virginia</td> </tr> </table>	New Jersey	Texas	California	North Carolina	Georgia	Illinois	Washington	Virginia
New Jersey	Texas									
California	North Carolina									
Georgia	Illinois									
Washington	Virginia									
Brown & Brown Metro, Inc. Tavor Insurance Division 26 Columbia Turnpike Florham Park, NJ 07932-0679	Telephone: (973) 549-1903- direct line or (866) 549-8800 Fax: (973) 549-3729 Email: ahochman@bbmetro.com Website: www.bbinsurance.com/tradeCredit.shtml	With Offices In: Over 100 offices in 38 states								
CFS International, Inc. 20 Pacifica, Suite 360 Irvine, CA 92618	Telephone: (877) CFS-INTL or (949) 260-1111 Fax: (949) 260-9711 Email: info@cfsintl.com Website: www.cfsintl.com	With Licenses In: Arizona New York								
Comerica Insurance Services, Inc. 201 W. Fort Street Detroit, MI 48226	Telephone: (615) 372-0149 Fax: (615) 372-0148 Email: toconnell@comerica.com Website: www.comerica.com									
Credit Insurance International Risk Management 67 Carnegie Drive Smithtown, NY 11787	Telephone: (631) 265-6570 Fax: (631) 265-6374 Email: jdbcii@aol.com	With Licenses In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Connecticut</td> <td style="padding: 2px;">New York</td> </tr> <tr> <td style="padding: 2px;">Mississippi</td> <td style="padding: 2px;">Ohio</td> </tr> <tr> <td style="padding: 2px;">New Jersey</td> <td style="padding: 2px;">Pennsylvania</td> </tr> </table>	Connecticut	New York	Mississippi	Ohio	New Jersey	Pennsylvania		
Connecticut	New York									
Mississippi	Ohio									
New Jersey	Pennsylvania									
Credit Insurance Source 21 Union Street Matawan, NJ 07747	Telephone: (732) 566-1664 Fax: (732) 441-9585 Email: stu@creditinsurancesource.com Website: www.creditinsurancesource.com	With Licenses In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Connecticut</td> <td style="padding: 2px;">New Jersey</td> </tr> <tr> <td style="padding: 2px;">Florida</td> <td style="padding: 2px;">New York</td> </tr> <tr> <td style="padding: 2px;">Maryland</td> <td style="padding: 2px;">Oklahoma</td> </tr> <tr> <td style="padding: 2px;">Minnesota</td> <td></td> </tr> </table>	Connecticut	New Jersey	Florida	New York	Maryland	Oklahoma	Minnesota	
Connecticut	New Jersey									
Florida	New York									
Maryland	Oklahoma									
Minnesota										
EIA Global Headquarters 40 Front Street Walpole, MA 02081	Telephone: (508) 668-0982 Fax: (508) 668-7969 Email: mail@eia-global.com Website: www.eia-global.com With Affiliates in London	With Offices In: California New York Texas								
Export Financial Services, Inc. P.O. Box 25968 Greenville, SC 29616-5968	Telephone: (864) 848-3718 Fax: (770) 936-1932 Email: wayne.trotter@exportfinancialservices.com Website: www.exportfinancialservices.com									
Export Insurance Services, Inc. P.O. Box 211837 Augusta, GA 30917-1837	Telephone: (706) 210-4379 Fax: (706) 210-4389 Email: info@exportinsurnace.com Website: www.exportinsurance.com	With Offices In: Illinois Florida								
Export Risk Management, Inc. 225 Taconic Road Salisbury, CT 06068	Telephone: (860) 435-0430 Fax: (860) 435-0436 Email: info@exportrisk.com Website: www.exportrisk.com									
Global Commercial Credit LLC 30200 Telegraph Road Suite 441 Bingham Farms, MI 48025	Telephone: (248) 646-6900 Fax: (248) 646-0525 Email: vsandy@gccrisk.com Website: www.gccrisk.com	With Offices In: Connecticut Florida								



Broker Listing (continued)

Hays Companies of Wisconsin 1200 N. Mayfair Road, Suite 100 Milwaukee, WI 53226	Telephone: (414) 290-3576 Fax: (414) 259-8448 Email: jstuke@hayscompanies.com Website: www.hayscompanies.com	With Offices In: Minnesota Illinois												
Heffernan Insurance Brokers Headquarters 1350 Carback Avenue Suite 200 Walnut Creek, CA 94596	Telephone: (925) 934-8500 Fax: (925) 934-8278 Email: bens@heffins.com or Email: EKangas@heffins.com Website: www.heffins.com	With Offices In: Los Angeles Portland, OR												
Insurance Office of America, Inc. 130Vantis, Suite 165 Aliso Viejo, CA 92656	Telephone: (949) 297-5962 Mobil: (714) 454-9178 Email: bill.ortiz@ioausa.com Website: www.ioausa.com													
International Insurance Associates Headquarters 8202 Florence Avenue Suite 200 Downey CA, 90240-3937	Telephone: (562) 861-0309 Fax: (562) 923-6354 Email: credit@IIACorp.net Website: www.IIACorp.net													
International Risk Consultants, Inc. Headquarters 692 North High Street Suite 207 Columbus, OH 43215	Telephone: (614) 224-7623 Fax: (614) 224-7901 Email: questions@irc-group.com Website: www.irc-group.com Joint ventures in Glasgow & London Alliances: 45 offices in 25 countries	With Offices In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">California</td> <td style="text-align: center;">Guangzhou</td> </tr> <tr> <td style="text-align: center;">Illinois</td> <td style="text-align: center;">Hong Kong</td> </tr> <tr> <td style="text-align: center;">Indiana</td> <td style="text-align: center;">Monterrey</td> </tr> <tr> <td style="text-align: center;">Michigan</td> <td style="text-align: center;">New Delhi</td> </tr> <tr> <td style="text-align: center;">New York</td> <td style="text-align: center;">San Paulo</td> </tr> <tr> <td style="text-align: center;">Texas</td> <td></td> </tr> </table>	California	Guangzhou	Illinois	Hong Kong	Indiana	Monterrey	Michigan	New Delhi	New York	San Paulo	Texas	
California	Guangzhou													
Illinois	Hong Kong													
Indiana	Monterrey													
Michigan	New Delhi													
New York	San Paulo													
Texas														
J. Maxime Roy, Inc. 911 Lee Avenue Suite 410 Lafayette, LA 70501	Telephone: (337) 235-7548 Fax: (337) 237-3282 Email: wobares@bellsouth.net Website: www.jmaximeroy.com													
M & T Insurance Agency, Inc. 285 Delaware Avenue Buffalo, NY 14202	Telephone: (716) 651-4202 Cell: (716) 481-9370 Fax: (716) 651-4290 Email: Earnold@mandtinsurance.com													
MARSH, Inc. Headquarters 1166 Avenue of the Americas New York, NY 10036-2774	Telephone: (212) 345-5368 Fax: (212) 345-5138 Email: michael.kornblau@marsh.com Website: www.marsh.com	With Offices In: Over 100 offices in 45 states												
Meridian Finance Group 1247 7th Street Suite 200 Santa Monica, CA 90401	Telephone: (310) 260-2130 Fax: (310) 260-2140 Email: gmendell@meridianfinance.com Website: www.meridianfinance.com	With Offices In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">San Jose</td> <td style="text-align: center;">Raleigh</td> </tr> <tr> <td style="text-align: center;">Phoenix</td> <td style="text-align: center;">Seattle</td> </tr> </table>	San Jose	Raleigh	Phoenix	Seattle								
San Jose	Raleigh													
Phoenix	Seattle													
Newstead Group International 1400 Post Oak Blvd., Suite 1010 Houston, TX 77056	Telephone: (713) 595-2770 Fax: (713) 595-2761 Email: bill.hussey@newsteadgroup.com Website: www.newsteadgroup.com													
One Source Risk Management & Funding, Inc. Headquarters P.O. Box 15340 Portland, ME 04112	Telephone: (866) 463-4741 Fax: (207) 828-9512 Email: info@onesource.com Website: www.onesourcerm.com	With Offices In: <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">Massachusetts</td> <td style="text-align: center;">Washington</td> </tr> <tr> <td style="text-align: center;">Connecticut</td> <td style="text-align: center;">New Jersey</td> </tr> <tr> <td style="text-align: center;">Texas</td> <td style="text-align: center;">California</td> </tr> <tr> <td style="text-align: center;">Georgia</td> <td></td> </tr> </table>	Massachusetts	Washington	Connecticut	New Jersey	Texas	California	Georgia					
Massachusetts	Washington													
Connecticut	New Jersey													
Texas	California													
Georgia														
Penn International Insurance Headquarters 1714 Howard Street San Antonio, TX 78212-3446	Telephone: (210) 737-1373 Fax: (210) 737-8317 Email: pji@satx.rr.com	With Offices In: Houston, TX												
Provident Traders, Inc. 1601 Holmes Ranch Road Philo, CA 95466	Telephone: (707) 895-9353 Fax: (707) 895-9355 Email: jkl@provident-traders.com Website: www.provident-traders.com													
Risk Protection International Headquarters 500 Ferry Boulevard Stratford, CT 06615	Telephone: (203) 380-2400 Fax: (203) 380-2277 Email: info@riskprotection.com Website: www.riskprotection.com	With Offices In: Florida New Jersey New York												
Rockwell Insurance Services, LLC 901 Ponce de Leon Blvd., Suite 203 Coral Gables, FL 31334	Telephone: (305) 448-0743 Fax: (305) 448-3440 Email: info@rockwell-ins.com													
Securitas Global Risk Solutions 300 Berwyn Park 801 Cassatt Road, Suite 104 Berwyn, PA 19312	Telephone: (484) 595-0100 Cell Phone: (610) 909-0386 Fax: (484) 595-0101 Email: pseneca@securitasglobal.com Website: www.securitasglobal.com													



Broker Listing (continued)

Seitlin & Company 6700 North Andrews Avenue, Suite 300FortLauderdale, FL 33309	Telephone: (954) 267-8577 Fax: (954) 938-8566 Email: jwillians@seitlin.com Website: www.seitlin.com													
Smyth Trade Credit, LLC 51 Cragwood Road, Suite 201 South Plainfield, NJ 07080	Telephone: (888) 313-3322 Cell Phone: (732) 236-3869 Fax: (908) 755-8799 Email: mwagman@smythsolutions.com Website: www.smythsolutions.com													
Stellar Risk Management Services, Inc. Headquarters 4528 Lindenwood, Suite 101B Northbrook, IL 60062	Telephone: (847) 714-0121 Cell Phone: (773) 318-5187 Fax: (847) 714-0104 Email: s.gan@stellarrisk.com Website: www.stellarrisk.com	<table border="1" style="width: 100%; text-align: center;"> <tr> <td colspan="2">With Licenses In:</td> </tr> <tr> <td>Florida</td> <td>Michigan</td> </tr> <tr> <td>Georgia</td> <td>New York</td> </tr> <tr> <td>Illinois</td> <td>Pennsylvania</td> </tr> <tr> <td>Indiana</td> <td>Wisconsin</td> </tr> <tr> <td>Iowa</td> <td></td> </tr> </table>	With Licenses In:		Florida	Michigan	Georgia	New York	Illinois	Pennsylvania	Indiana	Wisconsin	Iowa	
With Licenses In:														
Florida	Michigan													
Georgia	New York													
Illinois	Pennsylvania													
Indiana	Wisconsin													
Iowa														
Structured Trade Services LLC 2620 Fountainview Drive Suite 285 Houston, TX 77057	Telephone: (713) 552-0400 Fax: (713) 339-2828 Email: hosny@structuredtrade.com Website: www.structuredtrade.com													
Trade Acceptance Group Headquarters One Corporate Plaza 74 Metro Blvd., Suite 414 Edina, MN 55439	Telephone: (952) 830-9030 Fax: (952) 830-9054 Email: curt@tradeacceptance.com Website: www.tradeacceptance.com	With Offices In: Chicago												
Trade Risk Group Headquarters 305 Floral Vale Blvd. Yardley, PA 19067	Telephone: (877) 442-7475 Fax: (215) 860-7820 Email: jack.cowley@traderiskgroup.com Website: www.traderiskgroup.com	With Offices In: New York Texas Wisconsin												
Wells Fargo Insurance Services 150 N. Michigan Avenue 39th floor Chicago, IL 60601	Telephone: (404) 531-5472 Fax: (404) 255-4454 Email: mike_schuler@wellsfargois.com Website: www.acordia.com	With Offices In: Denver, CO San Francisco, CA Chicago, IL												
Willis of New York, Inc. FINEX - Financial Solutions One World Financial Center 200 Liberty Street, 7th floor New York, NY 100281-1003	Telephone: (212) 915-8888 Fax: (212) 519-5410 Email: brian.w.brown@willis.com Website: www.willis.com With 300 offices in 100 countries													
Willis Risk & Insurance Services of Los Angeles FINEX - Financial Solutions 801 S. Figueroa Street, Suite 700 Los Angeles, CA 90017	Telephone: (213) 607-6231 Fax: (213) 607-6284 Email: damion.walker@willis.com Website: www.willis.com													
World Trade Consult, LLC 540 Lexington Landing Drive St. Charles, MO 63303	Telephone: (636) 922-9552 Cell Phone: (901) 219-1185 Fax: (636) 922-9392 Email: johnk@worldtradeconsult.com website: www.worldtradeconsult.com	With Offices In: Memphis, TN												